

Sponsored by: Illinois REALTORS® In Conjunction with: Heartland REALTOR® Organization.

RB 746 - Elements of a Contract #564003122
Approved 3 credit hours of Elective Continuing Education in Illinois
A course designed for: Illinois Licensed REALTORS®

Course Description:

Although the actual contracts and riders may change from one area to another, the concepts and elements involved in sound contract writing do not. This course is designed to cover the elements inherent in all real estate contracts and how the agents' knowledge impacts their clients, as well as explore the most recent concerns regarding contract preparation.

Date: Tuesday, November 18, 2025 (*Registration deadline: 11/14/25*)

Instructor: Kelly Simpson

Location: Heartland REALTOR® Organization, 405 E. Congress Pkwy, Crystal Lake, IL

Registration: 8:15 am - 8:50 am

Course: 9:00 am – 12:00 pm

Registration Options:

1. **Online:** Go to <https://bit.ly/hro-members-education-reg> (members only)
2. **Phone:** 815-459-0600
3. **Email:** info@HeartlandRO.com

Name _____ Illinois License# : _____

Address _____ City _____ State _____ ZIP _____

Phone _____ Email _____

Registration COMPLIMENTARY for the First 50 Primary Heartland REALTOR® Members

No Show Fee \$20.00

Registration Fee for Non-Members / After Deadline \$45.00 _____

Do you have any disabilities which require special accommodation? If so, please identify your special needs:

IR Approval #2025-045