

Illinois School of Real Estate

POWERED BY ILLINOIS ASSOCIATION OF REALTORS®

Presented by: Central Illinois Board of Realtors®

Course Date: March 5, 2026

ISSUES AND PROCESSES IN DIFFICULT REAL ESTATE TRANSACTIONS

Course Time: 9 am – 3:30 pm

Course #: RB 740 / Lic# 564003791

Course Description: 3 Elective Hours - Real estate licensees are often involved in difficult real estate transactions and should know and understand those issues and processes. This course will provide information on common and uncommon issues and processes that arise in transactions that require additional understanding and work from not only the real estate broker, but also from title companies, attorneys and lenders. Topics covered in this course include closing procedures, title insurance, foreclosures and other issues and processes in closing a difficult real estate transaction.

Course Location: Yoder's Kitchen, Arthur, Illinois

Legal Issues: Residential Property Disclosures

Course #: RB 772 / Lic# 564003394

Instructor: Norm Willoughby

This 2-hour elective will provide information to licensees of their responsibilities in informing their seller and landlord requirements of residential property disclosures. The student will have a working knowledge of the purpose of each disclosure, who is responsible for the disclosure, and the ramifications for failing to provide accurate and truthful information to buyers and tenants.

Cost: \$90 for CIBR Members
\$100 for Non-Members

Make checks payable
to: Central Illinois BOR

Email:
Paul@CIBR.REALTOR

Phone: 217-428-4321

REGISTRATION

Name: _____ NRDS or
License #:

Business
Address:

City/State _____ Zip:

Email: _____ Phone:

If you require special accommodation due to a disability, please describe the accommodation(s) requested:

Payment type: Check Credit/Debit: Visa Mastercard Discover Amex

Account #: _____ Expires: _____ Security Code: _____

Signature: _____