



RD938- Game On: Getting to Closing- Why Deals Fail & What We Need to Do

Course No. 564003261

3 Hour Elective Class

Course Description:

Game On is a practical, fast-paced course designed to help real estate professionals keep transactions on track from contract to closing. Learn how to anticipate problems before they become deal breakers, manage inspections, appraisals, financing, title issues, contingencies, and client expectations, while developing strategies that lead to smoother transactions and more successful closings.

LOCATION:

THREE RIVERS ASSOCIATION OF REALTORS®

2531 DIVISION ST.
SUITE 102
JOLIET, IL 60435

Register online at www.trarealtors.net or
call the TRAR office at (815)744-4520



With Instructor:
Lynn Madison

January 22, 2027

1:00-4:00 PM

COST:

\$0.00 for Members
\$35.00 for Non-Members

*Payment is required at registration.

** If registrant cancels within 48 hours of class or is a no show, they will be assessed a \$25.00 cancellation fee.

If you require special accommodations due to a disability, please contact Hailey@trarealtors.net to describe the accommodation.