



RD945- Today's Buyers & Sellers: What They Need To Know

Course No. 564003262

3 Hour Elective Class

Course Description:

Today's buyers and sellers are bombarded with data and influences that impact their perception of the real estate transaction and the market. This course shows students how to use their MLS statistical data to keep their clients up to date on the reality of the market to assist their clients in what is arguably the most important transaction of their lives.

LOCATION:

THREE RIVERS ASSOCIATION OF REALTORS®

2531 DIVISION ST.
SUITE 102
JOLIET, IL 60435

Register online at www.trarealtors.net or
call the TRAR office at (815)744-4520



With Instructor:
Lynn Madison

January 22, 2027

9:00AM-12:00PM

COST:

\$0.00 for Members
\$35.00 for Non-Members

*Payment is required at registration.

** If registrant cancels within 48 hours of class or is a no show, they will be assessed a \$25.00 cancellation fee.

If you require special accommodations due to a disability, please contact Hailey@trarealtors.net to describe the accommodation.