Illinois School of Real Estate

POWERED BY ILLINOIS ASSOCIATION OF REALTORS®

Presented by: Illinois School of Real Estate - REMAX Traders Unlimited

Course Date: February 20 & 21, 2027

Course #: BME 1804 (564004260) Broker Management 12_Hour Mandatory

Course Time: 9 am – 4:00 pm
Lunch from noon to 1:00pm

Course Location :
REMAX Traders Unlimited
3622 N Knoxville Ave. Peoria, IL 61603

Course Description:
Managing a brokerage today means managing risk. This updated Broker Management course examines the responsibilities of Illinois managing brokers through a practical risk-management framework – taking a practical look at the issues creating the greatest exposure for today's brokerages, including agent supervision, antitrust and compensation, agency and negotiating, fair housing, cybersecurity, AI, advertising and company policy. Participants will explore practical strategies for strengthening policies, improving supervision, protecting consumers, and reducing brokerage exposure

The purpose of this course is not simply to identify laws or prohibited conduct. The course is designed to help managing brokers establish systems that encourage compliance and reduce risk through: Clear Policy, Practical Training, Active Supervision, and Document Oversight

Instructor:
Robin Simpson
License #: 512.003033

Broker

Make check payable to: **REMAX Traders Unlimited**

Submit registration to: **3622 N Knoxville Ave Peoria, IL 61603**

Email: **robinsimpson@remax.net** Phone: **309-687-5000**

REGISTRATION

Name:	NRDS or License #:
Business Address:	
City/State	Zip:
Email:	Phone:

If you require special accommodations due to a disability, please describe the accommodation(s) requested: